



Appraisal Takes Industrial Complex Insurance **\$0** to **\$2 Million**

## APPLICATIONS

TPO & R-PANEL

## MANUFACTURER

CARLISLE

## PRODUCTS

60 MIL TPO  
26G R-PANEL

## SIZE

1,180 SQUARES TPO  
1,840 SQUARES R-PANEL

## PROBLEM

The property manager of this property contacted us multiple times about leaks on the roof. Upon our analysis of the roof, we discovered hail damage and advised the property manager to file an insurance claim. Insurance was inspected with JHR and denied coverage because of "old hail" damage... we knew it would be a challenge, but we had solutions for the property manager to receive a new roof.

## SOLUTION

Our team met with the property owner and manager and introduced them to two reputable appraisers. Once ownership had chosen the appraiser, our team worked closely with them to establish a fair and equitable scope of work and replacement cost per Xactimate. We suggested a TPO retrofit on the lower slope metal roofs and a new R-panel roof system over the step slope metal roofs. To contain the debris from surrounding high-traffic businesses and maintain function during the re-roof, we worked with Tuff-Wrap.

## RESULTS

The appraiser was able to take the insurance claim from the initial amount of \$0 to \$2,000,000. This was a massive win for our customer and allowed the property to receive a brand new Carlisle 60 Mil TPO system with a 15-year NDL warranty.

